



MANAGER - BUSINESS DEVELOPMENT

Suncorp Valuations is a full service appraisal and valuation consulting firm with offices in Canada and the U.S. We appraise land, buildings, machinery and other equipment for financing, litigation support, mergers and acquisitions, and insurance purposes. We are seeking an individual to fill a Business Development Manager position in our Edmonton (preferred) or Vancouver office.

The Business Development Manager will work with the Vice President, Business Development to identify and market to specific client groupings (defined as Major Accounts) in the Public Sector and Industrial Market Value and Insurance Appraisal and Ancillary Services market for Alberta and British Columbia. Additionally, there will be some over-sight and development of the market for Private Sector Insurance Appraisal Services in the Alberta Region and other initiatives as assigned.

The successful individual will possess:

- University degree in a marketing or management field, and/or designation in a related service area such as insurance, finance, or risk management.
- At least five years of directly related experience.
- Successful track record in valuation, banking, insurance, or marketing of professional services.

The successful individual's skill set will include:

- Strong computer skills using Microsoft Suite and CRM packages.
- Excellent communication skills (verbal and written) to interact with clients and staff.
- Pleasant/professional phone mannerisms and excellent customer service skills with a focus on quality control.
- Excellent organizational and time management skills.
- The ability to multi task in a fast-paced environment.
- The maturity, as evidenced by experience, to work independently and/or within a team with minimum supervision.

Suncorp Valuations offers a competitive compensation package which includes health and dental benefits, transit allowance, profit share, and RRSP program. This position is salary based, subject to periodic review.

If you are interested in becoming a team member of our expanding and dynamic organization, please submit your resume along with cover letter, three references, and salary expectations **before** September 22nd, 2010 to:

Email: HR-85@suncorpvaluations.com

Website: www.suncorpvaluations.com

We thank all applicants for their consideration of this position; however, only those selected for interviews will be contacted. No phone calls please.